Agenda Item 5c (Consent/Information)

TO: Local Agency Formation Commission
PREPARED BY: Brendon Freeman, Executive Officer
Kathy Mabry, Secretary
MEETING DATE: August 1, 2016
SUBJECT: Fourth Quarter Budget Report for 2015-2016

## DISCUSSION

The Commission will review a fourth quarter budget report for 2015-2016. The report compares budgeted versus actual transactions through June 30, 2016. The report indicates the Commission eliminated its budgeted funding gap of $(\$ 43,240)$ and finished the fiscal year with an overall operating surplus of $\$ 90,157$. This item is being presented to the Commission for information purposes only.

## SUMMARY

The Commission's adjusted final budget for 2015-2016 totals $\$ 525,684$. This amount represents the total approved operating expenditures for the fiscal year divided between salaries and benefits, services and supplies, and contingencies. Budgeted revenues total $\$ 482,444$ and are divided between intergovernmental fees, service charges, and investments. It is important to note that an operating shortfall of ( $\$ 43,240$ ) was intentionally budgeted to reduce the funding requirements of the local agencies and to be covered by drawing down on unreserved funds. The unreserved portion of the fund balance totaled $\$ 241,832$ as of July 1, 2015.

| Adjusted Final Budget | Adjusted Final Budget | Adjusted Final Budget |
| ---: | ---: | ---: |
| Operating Expenses | Operating Revenues | Operating Balance |
| $\$ 525,684$ | $\$ 482,444$ | $(\$ 43,240)$ |

Greg Pitts, Vice Chair
Councilmember, City of St. Helena
Juliana Inman, Commissioner
Councilmember, City of Napa
Joan Bennett, Alternate Commissioner
Councilmember, City of American Canyon

County of Napa Supervisor, 3rd District
Brad Wagenknecht, Commissioner
County of Napa Supervisor, 1st District
Keith Caldwell, Alternate Commissioner County of Napa Supervisor, 5th District

Brendon Freeman
Executive Officer

## Operating Revenues

The Commission's operating revenues for 2015-2016 were budgeted at $\$ 482,444$. Actual revenues collected through the fourth quarter totaled $\$ 479,137$, resulting in a deficit of $(\$ 3,307)$ relative to the budgeted amount. This amount represents $99 \%$ of the adopted budget total through the end of the fiscal year. The following table compares budgeted and actual revenues through the fourth quarter.

|  | Adjusted <br> Budget | End of <br> $4^{\text {th }}$ <br> Quarter |  | Dollar <br> Difference | Percent <br> Collected |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Revenue Units | $\$ 449,944$ | $\$ 449,944$ | $\$ 0$ | 100.0 |  |
| Intergovernmental | $\$ 30,500$ | $\$ 26,947$ | $(\$ 3,553)$ | 88.4 |  |
| Service Charges | $\$ 2,000$ | $\$ 2,246$ | $\$ 246$ | 112.3 |  |
| Investments | $\$ 482,444$ | $\$ 479,137$ | $\mathbf{( \$ 3 , 3 0 7})$ | $\mathbf{9 9 . 3 \%}$ |  |
| Total |  |  |  |  |  |

An expanded discussion on budgeted and actual revenues through the fourth quarter within the Commission's three revenue units follows.

## Intergovernmental

The Commission budgeted $\$ 449,944$ in intergovernmental fees in 2015-2016. Half of the total was invoiced to the County of Napa in the amount of $\$ 224,972$. The remaining amount was proportionally invoiced to the cities based on a weighted calculation of population and general tax revenues. This latter formula resulted in invoice charges totaling $\$ 35,997$ for American Canyon, $\$ 13,467$ for Calistoga, $\$ 149,571$ for Napa, $\$ 14,582$ for St. Helena, and $\$ 11,355$ for Yountville. All agency invoices have been paid in full leaving a zero balance.

## Service Charges

The Commission budgeted $\$ 30,500$ in service charges in 2015-2016. At the end of the fourth quarter, actual revenues collected within this unit were lower than originally anticipated and totaled $\$ 26,947$ or $88 \%$ of the budgeted amount. The collected service charges are predominantly tied to the submittal of proposals associated with annexations, sphere of influence amendment requests, and outside service agreements.

## Investments

The Commission budgeted $\$ 2,000$ in investment income in 2015-2016. All income generated in this unit is tied to interest earned on the Commission's fund balance, which is under pooled investment by the County Treasurer. Actual interest earnings generated through the fourth quarter were higher than originally anticipated and totaled $\$ 2,246$ or $112 \%$ of the budgeted amount.

## Operating Expenses

The Commission's operating expenses for 2015-2016 were budgeted at $\$ 525,684$. Actual expenses, including encumbrances, through the fourth quarter totaled $\$ 388,980$, resulting in a surplus/savings of $\$ 136,885$ relative to the budgeted amount. This amount represents $74 \%$ of the adopted budget total through the end of the fiscal year. The following table compares budgeted and actual expenses through the fourth quarter.

| Expense Units | Adjusted <br> Budget | End of <br> 4th <br> Quarter | Dollar <br> Difference | Percent <br> Expended |
| :--- | ---: | ---: | ---: | ---: |
| Salaries/Benefits | $\$ 270,151$ | $\$ 218,476$ | $\$ 51,675$ | 80.9 |
| Services/Supplies | $\$ 255,533$ | $\$ 170,504$ | $\$ 85,029$ | 66.7 |
| Contingencies | $\$ 0$ | $\$ 0$ | $\$ 0$ | 0.0 |
| Total | $\mathbf{\$ 5 2 5 , 6 8 4}$ | $\mathbf{\$ 3 8 8 , 9 8 0}$ | $\mathbf{\$ 1 3 6 , 7 0 4}$ | $\mathbf{7 4 . 0 \%}$ |

An expanded discussion on budgeted and actual expenses through the fourth quarter within the Commission's three expense units follows.

## Salaries/Benefits

The Commission budgeted $\$ 270,151$ in salaries and benefits for 2015-2016. At the end of the fourth quarter, the Commission's actual expenses within the 10 affected accounts totaled $\$ 218,476$, representing $81 \%$ of the budgeted amount. The surplus/savings of $\$ 51,675$ is primarily associated with employee insurance and retirement costs tied to the vacancy in the Analyst position coupled with a lower actual Executive Officer salary than the amount included in the adjusted budget.

## Services/Supplies

The Commission budgeted $\$ 255,533$ in services and supplies for 2015-2016. At the end of the fourth quarter, the Commission's actual expenses within the 22 affected accounts totaled $\$ 170,504$, which represents $67 \%$ of the budgeted amount. The surplus/savings of $\$ 85,029$ is primarily associated with lower than anticipated expenses tied to (1) accounting/auditing services; (2) consulting services; (3) training/conferences; (4) office supplies; (5) special departmental expenses; and (6) capital replacement/depreciation. Consulting services represent the largest surplus/savings at $\$ 67,423$. A portion of this surplus/savings includes services not rendered during 2015-2016 that will be re-encumbered in the current fiscal year by way of a budget adjustment as part of item 5d on today's agenda. It is important to note the communications/telephone expense account finished the fourth quarter with a $(\$ 1,424)$ deficit associated with longer than expected Commission meetings that were recorded by Napa TV, which charges the Commission on an hourly basis.

## Contingencies

The Commission did not budget funds for contingencies in 2015-2016, and instead will rely on its unreserved fund balance to address any unexpected costs.

## ATTACHMENT

1) 2015-2016 General Ledger through June 30, 2016

## Local Agency Formation Commission of Napa County

Subdivision of the State of California
FY2015-2016 FOURTH QUARTER BUDGET REPORT

## Prepared on July 25, 2016

## Expenses

## Salaries and Benefits

Account Description
51100
51205 Cell Phone Allowance
51210 Commissioner/Director Pay
51300 Medicare
51305 FICA
51400 Employee Insurance: Premiums
51405 Workers Compensation
51600 Retirement
51605 Other Post Employment Benefits

## Services and Supplies

## Account Description

52105 Election Services
52125 Accounting/Auditing Services
52130 Information Technology Services
52140 Legal Services
52310 Consulting Services
52345 Janitorial Services
52515 Maintenance-Software
52600 Rents and Leases: Equipment
52605 Rents and Leases: Building/Land
52700 Insurance: Liability
52800 Communications/Telephone
52830 Publications and Legal Notices
52835 Filing Fees
52900 Training/Conference
52905 Business Travel/Mileage
53100 Office Supplies
53110 Freight/Postage
53120 Memberships/Certifications
53205 Utilities: Electric
53415 Computer Software/License
53600 Special Departmental Expense
54600 Capital Replacement/Depreciation

## Contingencies and Reserves

## Account Description <br> 58100 Appropriation for Contingencies

EXPENSE TOTALS



| FY2014-15 |  |
| :---: | :---: |
| Adjusted | Actual |
| FY14-15 | FY14-15 |
| 147,625 | 150,093 |
| 1,000 | 300 |
| 840 | 682 |
| 10,000 | 11,125 |
| 3,012 | 2,248 |
| - | 496 |
| 44,796 | 27,679 |
| 428 | 428 |
| 39,853 | 27,040 |
| 12,321 | 12,321 |
| 259,875 | 232,413 |
| - | 75 |
| 10,000 | 8,128 |
| 24,000 | 23,663 |
| 32,000 | 27,829 |
| 107,350 | 78,097 |
| - | - |
| - | 1,127 |
| 6,000 | 5,594 |
| 25,560 | 25,560 |
| 100 | 98 |
| 2,950 | 1,232 |
| 2,000 | 728 |
| - | - |
| 8,995 | 5,426 |
| 2,000 | 1,866 |
| 4,000 | 3,410 |
| 800 | 250 |
| 2,335 | 2,335 |
| 1,500 | 1,107 |
| 2,500 | 6,150 |
| 15,150 | 129 |
| 3,940 | - |
| 251,180 | 192,804 |
| - | - |
| 511,055 | 425,217 |


| FY2015-16 |  |  |
| :---: | :---: | :---: |
| Adjusted Final | Actual |  |
| FY15-16 | 4th Quarter | \% |
| 152,582 | 138,142 | 90.5\% |
| - | 2,000 |  |
| 840 | 401 | 47.7\% |
| 11,000 | 9,375 | 85.2\% |
| 3,251 | 1,951 | 60.0\% |
| 500 | 395 | 79.1\% |
| 42,936 | 25,499 | 59.4\% |
| 500 | 461 | 92.2\% |
| 43,791 | 25,502 | 58.2\% |
| 14,751 | 14,750 | 100.0\% |
| 270,151 | 218,476 | 80.9\% |
| 150 | - | 0.0\% |
| 10,000 | 7,496 | 75.0\% |
| 24,052 | 24,052 | 100.0\% |
| 28,600 | 26,093 | 91.2\% |
| 126,600 | 59,177 | 46.7\% |
| - | 420 |  |
| 1,500 | 1,869 | 124.6\% |
| 6,500 | 5,962 | 91.7\% |
| 25,560 | 25,560 | 100.0\% |
| 150 | 304 | 202.7\% |
| 2,000 | 3,424 | 171.2\% |
| 1,500 | 1,406 | 93.7\% |
| 500 | 200 | 40.0\% |
| 10,000 | 7,041 | 70.4\% |
| 2,000 | 1,110 | 55.5\% |
| 4,000 | 2,435 | 60.9\% |
| 500 | 200 | 40.0\% |
| 2,381 | 2,381 | 100.0\% |
| 1,100 | 1,261 | 114.6\% |
| 500 | - | 0.0\% |
| 4,000 | 113 | 2.8\% |
| 3,940 | - | 0.0\% |
| 255,533 | 170,504 | 66.7\% |
| - | - |  |
| 525,684 | 388,980 | 74.0\% |

## Revenues

## Intergovernmental

| Account | Description <br> 43910 |
| :--- | :--- |
| County of Napa |  |
| 43950 |  |
| Other Governmental Agencies |  |
| $\ldots$ |  |
| $\ldots$ | City of Napa |
| $\ldots$ | City of American Canyon |
| $\ldots$ | City of St. Helena |
| $\ldots$ | City of Calistoga |
| $\ldots-$ | Town of Yountrille |

## Service Charges

| 42690 | Application/Permit Fees |
| :--- | :--- |
| 46800 | Charges for Services |
| 47900 | Miscellaneous |

## Investments

45100 Interest $\quad$ REVENUE TOTALS

## OPERATING DIFFERENCE

Negative Balance Indicates Use of Reserves

| FY2012-13 |  | FY2013-14 |  | FY2014-15 |  | FY2015-16 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adopted <br> FY12-13 | Actual FY12-13 | Adjusted FY13-14 | Actual FY13-14 | Adjusted <br> FY14-15 | Actual FY14-15 | Adjusted Final FY15-16 | Actual <br> 4th Quarter | \% |
| 204,787 | 204,787 | 209,675 | 209,675 | 215,853 | 215,853 | 224,972 | 224,972 | 100.0\% |
| 204,787 | 204,787 | 209,675 | 209,675 | 215,853 | 215,853 | 224,972 | 224,972 | 100.0\% |
| 136,583 | 136,583 | 140,021 | 140,021 | 144,529 | 144,529 | 149,571 | 149,571 | 100.0\% |
| 33,321 | 33,321 | 33,757 | 33,757 | 34,422 | 34,422 | 35,997 | 35,997 | 100.0\% |
| 14,153 | 14,153 | 13,957 | 13,957 | 14,145 | 14,145 | 14,582 | 14,582 | 100.0\% |
| 12,095 | 12,095 | 12,389 | 12,389 | 12,907 | 12,907 | 13,467 | 13,467 | 100.0\% |
| 8,635 | 8,635 | 9,552 | 9,552 | 9,850 | 9,850 | 11,355 | 11,355 | 100.0\% |
| 409,574 | 409,574 | 419,350 | 419,350 | 431,705 | 431,705 | 449,944 | 449,944 | 100.0\% |
| 10,000 | 23,078 | 10,000 | 31,488 | 10,000 | 48,462 | 30,000 | 26,322 | 87.7\% |
| - | 500 | 500 | 375 | 500 | 1,375 | 500 | 625 | 125.0\% |
| - | 181 | - | - | - | - | - | - |  |
| 10,000 | 23,759 | 10,500 | 31,863 | 10,500 | 49,837 | 30,500 | 26,947 | 88.4\% |
| 4,076 | 1,985 | 3,000 | 1,514 | 2,000 | 2,202 | 2,000 | 2,246 | 112.3\% |
| 4,076 | 1,985 | 3,000 | 1,514 | 2,000 | 2,202 | 2,000 | 2,246 | 112.3\% |
| 423,650 | 435,318 | 432,850 | 452,727 | 444,205 | 483,744 | 482,444 | 479,137 | 99.3\% |
| $(8,810)$ | 20,041 | $(39,831)$ | 23,873 | $(66,850)$ | 58,527 | $(43,240)$ | 90,157 |  |

