Local Agency Formation Commission of Napa County Subdivision of the State of California


#### Abstract

TO: Local Agency Formation Commission

PREPARED BY: Brendon Freeman, Executive Officer

MEETING DATE: August 3, 2015 SUBJECT: Fourth Quarter Budget Report for 2014-2015

\section*{BACKGROUND / DISCUSSION}

The Commission's adjusted budget for 2014-2015 totaled $\$ 511,055$. This amount represents the total approved operating expenditures for the fiscal year divided between salaries and benefits, services and supplies, and contingencies. Budgeted revenues totaled $\$ 444,205$ and are divided between intergovernmental fees, service charges, and investments. Markedly, an operating shortfall of $(\$ 66,850)$ was intentionally budgeted to reduce the funding requirements of the local agencies and to be covered by drawing down on unreserved funds. The unreserved portion of the fund balance totaled $\$ 192,229$ as of July 1, 2014. The Commission has finished the 2014-2015 fiscal year with an overall operating surplus of $\$ 55,977$. This surplus is in stark contrast to the adjusted budget deficit of $(\$ 66,850)$.


| Adjusted Budget <br> Operating Expenses | Adjusted Budget <br> Operating Revenues | Adjusted Budget <br> Year-End Operating Balance |
| ---: | ---: | ---: |
| $\$ 511,055$ | $\$ 444,205$ | $(\$ 66,850)$ |

## Operating Revenues

The Commission's operating revenues for 2014-2015 were budgeted at $\$ 444,205$. Actual revenues collected through the fourth quarter totaled $\$ 483,307$. This amount represents $109 \%$ of the adopted budget total and results in a year-ending balance of $\$ 39,102$ and is summarized in the following table.

| Revenue Units | Adjusted Budget | $\begin{aligned} & \text { End of } \\ & 4^{\text {th }} \text { Quarter } \end{aligned}$ | $\begin{aligned} & \text { Dollar } \\ & \text { Difference } \end{aligned}$ | $\begin{aligned} & \text { Percent } \\ & \text { Collected } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Intergovernmental | \$431,705 | \$431,705 | \$0 | 100.0 |
| Service Charges | \$10,500 | \$49,837 | \$39,337 | 374.6 |
| Investments | \$2,000 | \$1,765 | \$235 | 88.2 |
| Total | \$444,205 | \$483,307 | \$39,102 | 108.8\% |

Juliana Inman, Chair
Councilmember, City of Napa
Greg Pitts, Commissioner
Councilmember, City of St. Helena
Joan Bennett, Alternate Commissioner
Councilmember, City of American Canyon

County of Napa Supervisor, 3rd District
Brad Wagenknecht, Commissioner
County of Napa Supervisor, 1st District
Keith Caldwell, Alternate Commissioner
County of Napa Supervisor, 5th District

Brian J. Kelly, Commissioner Representative of the General Public

Gregory Rodeno, Alternate Commissioner Representative of the General Public

Brendon Freeman Executive Officer

August 3, 2015
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An expanded discussion on budgeted and actual revenues through the fourth quarter within the Commission's three revenue units follows.

## Intergovernmental Fees

The Commission budgeted $\$ 431,705$ in intergovernmental fees in 2014-2015. Half of the total was invoiced to the County of Napa in the amount of $\$ 215,853$. The remaining amount was proportionally invoiced to the cities based on a weighted calculation of population and general tax revenues. This latter formula resulted in invoice charges totaling $\$ 34,422$ for American Canyon, $\$ 12,907$ for Calistoga, $\$ 144,529$ for Napa, $\$ 14,145$ for St. Helena, and $\$ 9,849$ for Yountville. All agency invoices were paid in full leaving a zero balance.

## Service Charges

The Commission budgeted $\$ 10,500$ in service charges in 2014-2015. Actual revenues collected within this unit totaled $\$ 49,837$. The collected service charges - which were predominately tied to the submittal of annexation and outside service agreement proposals exceed the amount collected in the prior fiscal year by $56 \%$.

## Investments

The Commission budgeted $\$ 2,000$ in investment income in 2014-2015. All income generated in this unit is tied to interest earned on the Commission's fund balance, which is under pooled investment by the County Treasurer. Actual earnings generated at the end of the fiscal year totaled $\$ 1,765$ or $88 \%$ due to lower than expected investment gains.

## Operating Expenses

The Commission's operating expenses for 2014-2015 were budgeted at $\$ 511,055$. Actual expenses - including encumbrances - through the fourth quarter totaled $\$ 478,753$. This amount represents $94 \%$ of the budgeted total and results in a year-ending balance of $\$ 32,302$ as summarized in the following table.

|  | Adjusted <br> Budget | End of <br> 4th <br> Quarter | Dollar <br> Difference | Percent <br> Expense Units |
| :--- | ---: | ---: | ---: | ---: |
| Salaries/Benefits | $\$ 259,875$ | $\$ 233,665$ | $\$ 26,210$ | 89.9 |
| Services/Supplies | $\$ 247,240$ | $\$ 245,088$ | $\$ 2,152$ | 99.1 |
| Other Expenses | $\$ 3,940$ | $\$ 0$ | $\$ 3,940$ | 0.0 |
| Total | $\$ 511,055$ | $\$ 478,753$ | $\$ 32,302$ | $\mathbf{9 3 . 7 \%}$ |

An expanded discussion on budgeted and actual expenses through the fourth quarter within the Commission's three expense units follows.

## Salaries/Benefits

The Commission budgeted $\$ 259,875$ in salaries and benefits for 2014-2015 for the 2.5 fulltime equivalent employees assigned to the agency. Actual expenses within the 11 affected accounts totaled $\$ 233,665$, representing $90 \%$ of the budgeted amount. This $\$ 26,210$ surplus was entirely the result of savings associated with an extended vacancy in the Executive Officer position.

## Services/Supplies

The Commission budgeted $\$ 247,240$ in services and supplies for 2014-2015. Actual expenses - including contractual encumbrances - in the 20 affected accounts totaled $\$ 245,088$, representing $99 \%$ of the budgeted amount. Four of the affected accounts - (1) Election Services, (2) Legal Services, (3) Maintenance: Software, and (4) Rents and Leases: Equipment - finished with balances exceeding their respective budgeted allocations.

## Contingencies

The Commission did not budget or use funds for contingencies in 2014-2015.


#### Abstract

ANALYSIS The Commission was successful in significantly improving its financial standing at the end of the fiscal year by achieving an overall operating surplus of $\$ 55,977$; an amount representing a stark contrast to the projected budget deficit of $(\$ 66,850)$ following several budget adjustments during the 2014-2015 fiscal year. The net savings achieved this fiscal year are $\$ 122,827$. These savings are primarily attributed to a higher than anticipated number of annexation proposals received as well as lower employee insurance premiums and retirements costs. The operating surplus results in the Commission increasing its unreserved fund balance from $\$ 192,229$ to $\$ 248,206$.


## ATTACHMENT

1) 2014-15 General Ledger through July 21, 2015

## Statement of Revenues and Expenses Budget vs. Actual by Fund

8400 - Local Agency Formation Comm
Periods 1 through 12 of Fiscal Year: 2015

|  |  | Adopted Budget | Budget Adjustments | Adjusted Budget | Encumbrances | Actual YTD | YTD Total | Budget vs Actual | Percent of Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |  |  |
| 42690 | Permits/Application Fees | 10,000.00 | - | 10,000.00 | - | 48,462.00 | 48,462.00 | 38,462.00 | 484.62\% |
| 43910 | County of Napa | 215,853.00 | - | 215,853.00 | - | 215,852.51 | 215,852.51 | (0.49) | 100.00\% |
| 43950 | Other-Governmental Agencies | 215,853.00 | - | 215,853.00 | - | 215,852.52 | 215,852.52 | (0.48) | 100.00\% |
| 45100 | Interest | 2,000.00 | - | 2,000.00 | - | 1,764.77 | 1,764.77 | (235.23) | 88.24\% |
| 46800 | Charges for Services | 500.00 | - | 500.00 | - | 1,375.00 | 1,375.00 | 875.00 | 275.00\% |
| 47900 | Miscellaneous | - | - | - | - | - | - | - | 0.00\% |
|  | Total Revenues | 444,206.00 | - | 444,206.00 | - | 483,306.80 | 483,306.80 | 39,100.80 | 108.80\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| 51100 | Salaries and Wages | 212,625.00 | $(65,000.00)$ | 147,625.00 | - | 150,093.39 | 150,093.39 | $(2,468.39)$ | 101.67\% |
| 51105 | Extended Hours | - | - | - | - | 97.08 | 97.08 | (97.08) | 0.00\% |
| 51200 | 401A Employer Contribution | - | 1,000.00 | 1,000.00 | - | 300.00 | 300.00 | 700.00 | 30.00\% |
| 51205 | Cell Phone Allowance | 840.00 | - | 840.00 | - | 682.48 | 682.48 | 157.52 | 81.25\% |
| 51210 | Director/Commissioner Pay | 10,000.00 | - | 10,000.00 | - | 11,125.00 | 11,125.00 | $(1,125.00)$ | 111.25\% |
| 51300 | Medicare | 3,012.00 | - | 3,012.00 | - | 2,248.32 | 2,248.32 | 763.68 | 74.65\% |
| 51305 | FICA | - | - | - | - | 496.00 | 496.00 | (496.00) | 0.00\% |
| 51400 | Employee Insurance-Premiums | 44,796.00 | - | 44,796.00 | - | 27,678.54 | 27,678.54 | 17,117.46 | 61.79\% |
| 51405 | Workers Compensation | 428.00 | - | 428.00 | - | 428.00 | 428.00 | - | 100.00\% |
| 51600 | Retirement | 39,853.00 | - | 39,853.00 | - | 28,194.82 | 28,194.82 | 11,658.18 | 70.75\% |
| 51605 | Other Post Employment Benefits | 12,321.00 | - | 12,321.00 | - | 12,320.92 | 12,320.92 | 0.08 | 100.00\% |
|  | Total for: Salaries and Benefits | 323,875.00 | (64,000.00) | 259,875.00 | - | 233,664.55 | 233,664.55 | 26,210.45 | 89.91\% |
| 52105 | Election Servcices | - | - |  | - | 75.00 | 75.00 | (75.00) | 0.00\% |
| 52125 | Accounting/Auditing Services | 10,000.00 | - | 10,000.00 | - | 8,128.19 | 8,128.19 | 1,871.81 | 81.28\% |
| 52130 | Information Technology Service | 24,000.00 | - | 24,000.00 | - | 23,663.00 | 23,663.00 | 337.00 | 98.60\% |
| 52140 | Legal Services | 32,000.00 | - | 32,000.00 | 18,493.30 | 24,592.94 | 43,086.24 | $(11,086.24)$ | 134.64\% |
| 52310 | Consulting Services | - | 107,350.00 | 107,350.00 | 31,797.27 | 75,552.73 | 107,350.00 | - | 100.00\% |
| 52515 | Maintenance-Software | - | - | - | - | 1,127.40 | 1,127.40 | $(1,127.40)$ | 0.00\% |
| 52600 | Rents and Leases - Equipment | 6,000.00 | - | 6,000.00 | 1,132.47 | 5,100.33 | 6,232.80 | (232.80) | 103.88\% |
| 52605 | Rents and Leases - Bldg/Land | 25,560.00 | - | 25,560.00 | - | 25,560.00 | 25,560.00 | - | 100.00\% |
| 52700 | Insurance - Liability | 100.00 | - | 100.00 | - | 98.00 | 98.00 | 2.00 | 98.00\% |
| 52800 | Communications/Telephone | 2,950.00 | - | 2,950.00 | - | 1,231.78 | 1,231.78 | 1,718.22 | 41.76\% |
| 52830 | Publications \& Legal Notices | 2,000.00 | - | 2,000.00 | - | 603.22 | 603.22 | 1,396.78 | 30.16\% |
| 52835 | Filing Fees | - | - | - | - | - | - | - | 0.00\% |
|  |  |  |  | 1 of 2 |  |  |  |  |  |

## Statement of Revenues and Expenses Budget vs. Actual by Fund


8400 - Local Agency Formation Comm
Periods 1 through 12 of Fiscal Year: 2015

52900
52905
53100
53110
53120 53205
53415 53600


| Net Surplus (Deficit) | $192,229.30$ |
| :--- | ---: |
| 33100 - Available Fund Balance - Beginning | $55,977.09$ |
| $\mathbf{3 3 1 0 0}$ - Available Fund Balance - Ending | $\mathbf{2 4 8 , 2 0 6 . 3 9}$ |

